#### dotFIT - Trusted by **Professionals**

*R&D for Nutrition Programs & Products* 

- Over 1,500 sport and fitness facilities
- Over 40,000 fitness professionals
- Trusted & Used by MILLIONS of Households
- Largest provider of 3<sup>rd</sup> party tested nutrition programs and products in the sport and fitness channels including collegiate and professional sports

























































































































































































### dotFIT Custom Group Previous Supplements of the Month -all available in *your* dotFIT U-TUBE Channel

Support Recordings containing the full science of all products is in your trainer console under "dotFIT Tools" then "Supplement Education"

Note: all products have extended video education found in your trainer console and dotFIT U-TUBE

- Feb 18 (2022), Intro to dotFIT, history, why nutrition, dF diff, future, playspan (Baseline supplementation)
- Mar 18 All Proteins, Protein Intro, Updated Stats FAQs & Summaries
- April 8 AminoFormula Perf Cat 2, Updated Practitioner Notes/FAQs,
- May 6 Fat loss intro review, ea. product sum w script & pack script
- June 3 Essentials (MVM [Ca, V-D], SO-3, Protein) in Play-span (Expanding on Baseline Supplementation)
- July 8 JointFlexPlus with Collagen intro & Photo-aging/skin Note
- Aug 5 All Nutrition Bars, FAQs, Updated
- Sept 2 Family Essential Packs (MVM, SO3, Ca, Protein)
- Oct 14 UltraProbiotic Full; Scripts/collaterals, FAQs
- Nov 4 MR Powders & Bars, Save Calories for The Holiday LeanMR
- Dec 9 Immune Bundles, Presentations, Collaterals & Holiday displays
- Jan 6 Popular Diets and New Year Resolution Bundles
- Feb 3 Popular Gym-Goer Products for The New Year with all collaterals
- Mar 3 Playspan®, Self-Care & Future of Fitness

Oct 6 –Alln1 SuperBlendTM Launch: product rationale & ingredients and business logistics



Playspan® nutrition - and then some





# The Simple Nutrition Solution That Leaves No One Behind

What Alln1 SuperBlend is Solving for Globally an economically convenient solution to create a healthier population

A Superfood for SuperHumans

# Playspan® Nutrition to Perform Better & Stay Active Throughout the Lifespan a life well played



#### To get your Playspan® equal to your lifespan (active & independent)

# We must solve For building a resilient\*, stronger lasting structure

\*a system's capacity to resist, recover, grow, or adapt in response to a challenge or stressor

The human diet requires both macro-nutrients, which are the main source of calories, and micronutrients (~40 essential minerals, vitamins, and other biochemicals), which are required for virtually all metabolic and developmental processes.

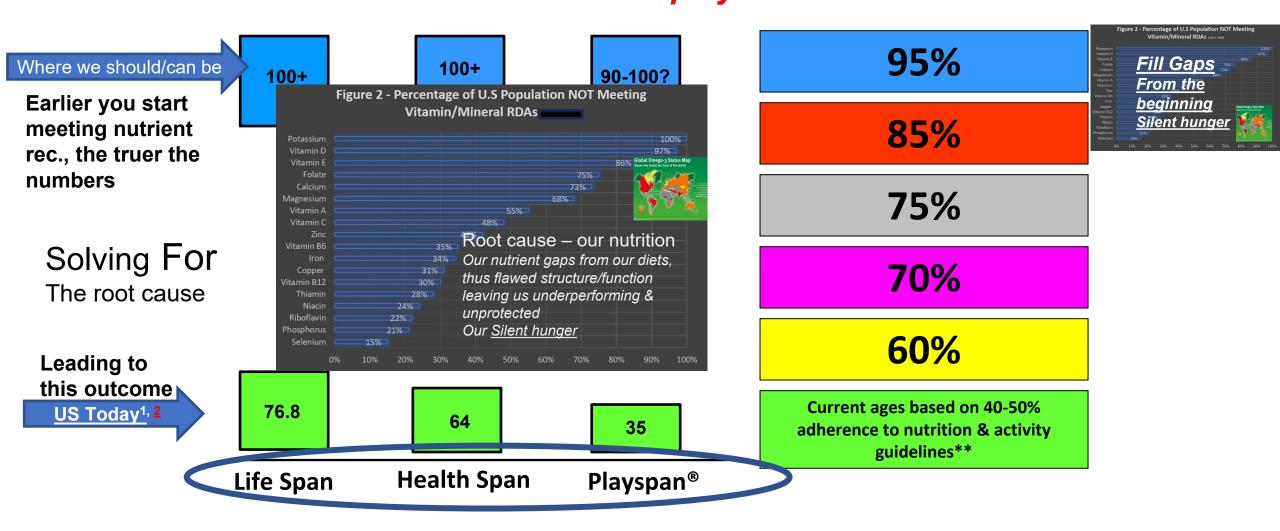
Everyday our bodies are replacing, rebuilding, or maintaining our trillions of cells using the components within the foods we consume (the micronutrients). Getting daily proper amounts of all these components/nutrients including our vitamins, minerals, amino acids (EAA), omegas (EFA), and other biochemicals (~40 essential), through our vast array of food choices that would support the optimal daily rebuilding, recovery, thus performance\* of all our tissues is an impossible feat. We need to fill micronutrient gaps without adding unwanted calories, so we reach the proper levels of the nutrition known to be in short supply or unattainable, to support optimum daily health and activity recovery to remain active throughout life. A human's next day of life and activity, is only as good as the recovery from the last. Give our body's less daily rebuilding materials than it can use, you become a weaker & weaker structure.

Our trillions of cells need a full dose of "their daily food" (micronutrients) to rebuild, replace & perform optimally (defined as our daily nutrient recommendations that no one achieves from food alone within acceptable calories)

\*OUR DAILY PERFORMANCE IS THE SUM OF ALL OUR CELL'S PERFORMANCE, WHICH ARE POWERED BY OUR MICRONUTRIENTS

(E.G., VITAMINS, MINERALS, ETC.)

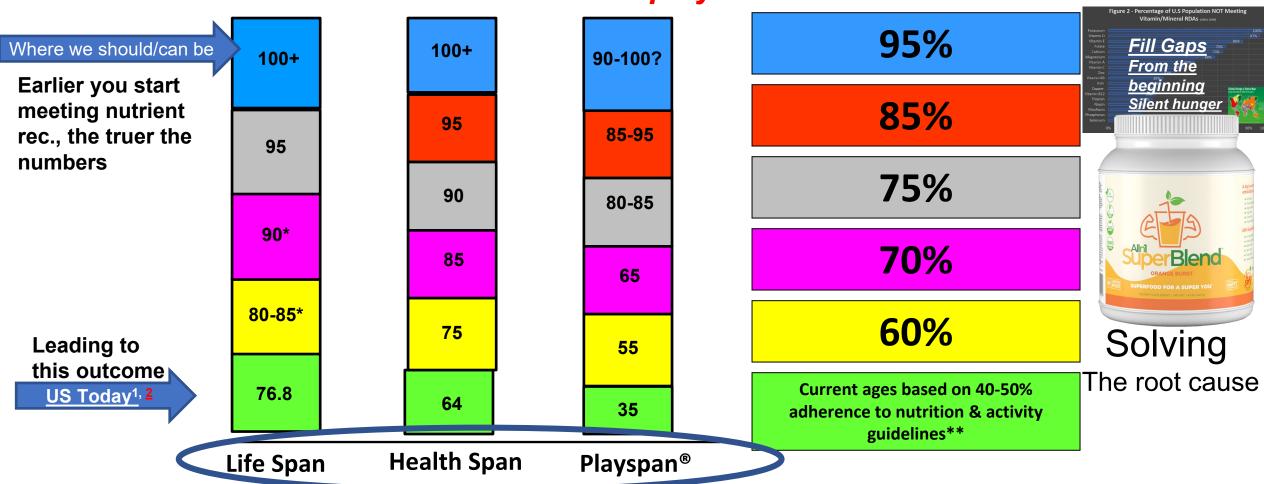
# Playspan® to Equal the Lifespan a life well played



Americans have the shortest health & lifespans among peer nations, and highest healthcare costs per person with 66% of all adults (75% >50y, 87% >65y) using prescription medication regularly – AKA the Big-Pharma trap

## Playspan® to Equal the Lifespan

a life well played



Modern humans have the potential to play & live longer starting with feeding the silent hunger before you break to deliver daily performance and lifelong protection

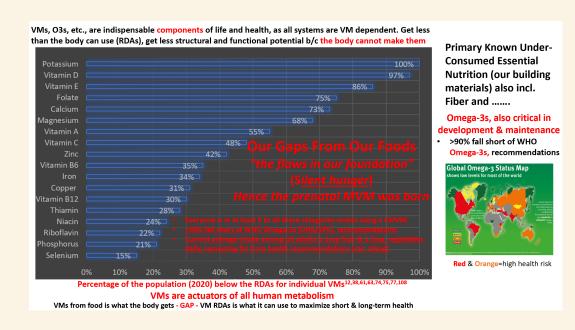
# Alln1 SuperBlend<sup>TM</sup> Your Daily Health & Fitness Habit solving for Our known under-consumed daily rebuilding

Everyone falls short of important daily nutrition

This eventually leads to:

- Flawed daily recovery and downward spiral of less activity we are what we eat, therefore become what we missed then must succumb to Big-Pharma
- Early breakdown, which includes:
  - Illnesses
  - Injuries
  - · Weight gain
  - Stress
  - Premature aging
  - Lifetime of medications The Big-Pharma trap

Our known under-consumed daily rebuilding materials (cellular foods) that leaves us underperforming and unprotected



From *true* nutrition science experts: Claiming supplementing valuable micro-nutrients is not necessary or useless, may yet prove to be the worst long-term health advice ever given. Moreover, it is factually irresponsible.

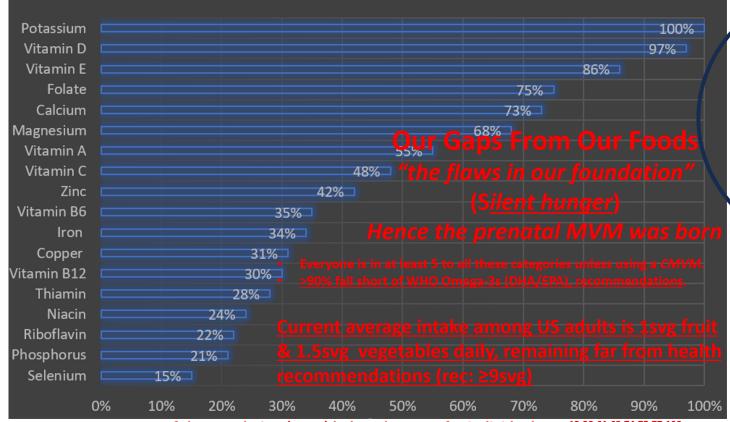
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# Alln1 SuperBlend<sup>TM</sup>

# Your Daily Health & Fitness Habit solving for

VMs, O3s, etc., are indispensable components of life and health, as all systems are dependent on their activity. Get less than the body can use (established recommendations such as RDAs, etc.), get less structural and functional potential b/c the body cannot make them. Therefore, you are a lesser human than your potential (underperforming) and more susceptible to common avoidable disorders throughout life (unprotected).



Primary Known Under-**Consumed Essential Nutrition (our daily** rebuilding materials) also incl. Fiber and ....

Omega-3s, also critical in development & maintenance >90% fall short of WHO Omega-3s, recommendations



Red & Orange=high health risk

Our known underconsumed daily rebuilding materials (cellular foods) that leaves us underperforming and unprotected

Percentage of the population (2020) below the RDAs for individual VMs<sup>12,38,61,63,74,75,77,108</sup>

#### VMs are actuators of all human metabolism

VMs from food is what the body gets - GAP - VM RDAs\* is what it can use to support short & long-term health \*Mindful RDAs designed to eliminate deficiencies - not meant to be optimal

# Alln1 SuperBlend<sup>TM</sup> Your Daily Health & Fitness Habit solving for

Solved

Our known under consumed daily rebuilding materials (cellular local hat leaves us underperforming in unprotected VMs, O3s, etc., are indispensable components of life and lealth, as all systems are VM dependent. Get less than the body can use (RDAs), get less structural and functional potential b/c the body cannot make them **Primary Known Under-Consumed Essential** Potassium **Nutrition (our building** Vitamin D Vitamin E materials) also incl. Folate Fiber and ...... Omega-3s, also critical in /lagnesium development & maintenance >90% fall short of WHO Omega-3s, recommendations Vitamin B6 ilobal Omega-3 Status Map VMs are actuators of all human metabolism

VMs from food is what the body gets - GAP - VM RDAs is what it can use to maximize short & long-term health

# Alln¹ SuperBlend™ The Simple Nutrition Solution That Leaves No One Behind the perfect nutrition hack

Corrects food intake to meet expert recommended levels of nutrition -- Plus



- One delicious drink mix that tested better than all competitors for taste and formulation.
  - Clinically documented safe and effective dosages
- A full day's worth of vitamins, minerals, antioxidants and more.
- 2 full servings of vegetables and 6 grams of fiber.
- Supports gut health.
- Powerful anti-inflammatory nutrients.
- Battles stress, anxiety, fatigue and improves sleep quality to enhance overall wellbeing
- Neuroprotection (brain health) and reduced impact of aging including supporting eye/visual performance
- More greens, fiber, vitamin D, pre & probiotics, omega-3s, turmeric, and mushroom blend than the competition.
   i.e., clinically safe and effective dosages

#### Plus - it checks every box!

- All natural and made in USA
- Plant based
- Dairy and lactose free
- Gluten/wheat free
- No GMOs
- No added sugars
- No artificial sweeteners, flavors, or colors
- No corn, eggs, or peanuts
- 3<sup>rd</sup> party tested & NSF Certified for Sport
- Diet friendly: Vegan,
   Vegetarian, Keto, Paleo, Low carb, Gluten Free

#### A Superfood for SuperHumans

Solving for your silent hunger

Playspan® Nutrition to Stay Active Throughout the Lifespan

Silent hunger is the difference between our nutrient intakes and nutrient recommendations, and not felt in the stomach, but expressed through daily under-performance and early and often breakdown/disorders

#### What we were solving for in business with Alln1 SuperBlendTM

- an economically convenient solution to create a healthier population through our channel

  Simple 1-product offering for our channel partners (one & done handoff) to get deeper member penetration/engagement and satisfaction within our captive audiences anyone can sell it\* & anyone can afford it
  - a) Simple 1-product offering\* for any health/sport/fitness business or professionals without a nutrition solution
- 2) Current growing supplement environment driven by distrust in Big-Pharma 85% of our members are purchasing \$96.50 per store trip or \$500yr of supps somewhere –with no clue to outcomes

a) Protect members from themselves – price shopping, marketing hyperbole, "Internet Distraction" and/or unqualified

know-it-alls - Alln1 SuperBlendTM is professionally recommended



85% of gym-goers spend an average of \$50-60/m in the wrong places

Unsuspecting Buvers purchase based on price and get what they pay for

- 3) People that can't/wont swallow pills or supplement sceptics OK it's an all-natural fortified food product checks "every box"
- 4) Adequate promotion should significantly increase dotFIT product sales, especially proteins and performance products the halo effect
- 5) Capitalizing on the popularity of "greens-like products" including subscription models, but with 100% defensible better product and ongoing rev-share/commissions it works & you get paid

<sup>\*</sup>Tell them you use it (if you do) and 50% will purchase; make it compelling and 80% will purchase

### Importantly Solving For:

Your 100% defensible better offering so people get the *long-term results* they expect, which is to:

Feel, Look, Move, Play and Live Better Longer b/c dosages are clinically effective and safe – and professionally delivered



Highlights and Comparisons (SKIN)



















# Alln1 SuperBlend<sup>TM</sup> VS Athletic Greens/AG1

#### Efficacy comparison

AGI: individual ingredient dosages of blends are unknown and not disclosed, but total measurement exposes the impossibility of containing clinically effective doses of the blends

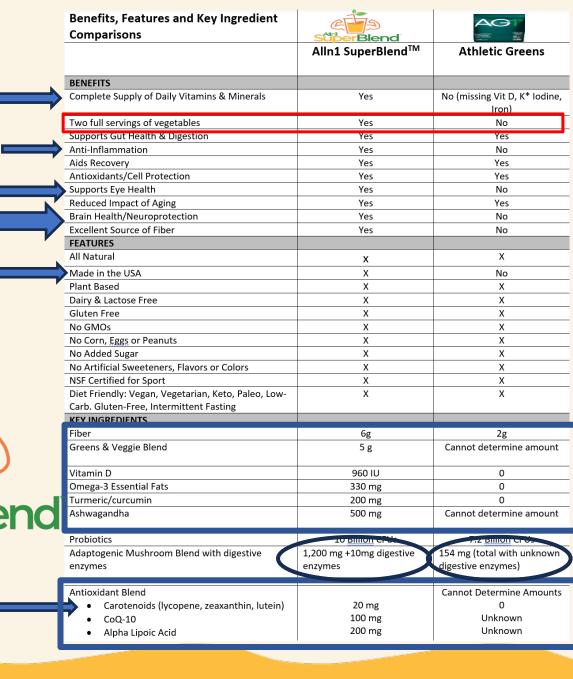
 Consumers unknowingly purchasing an underformulated product with "window dressing"

#### Alln1 SuperBlend™

- Fully disclosed with peer review documentation and 3<sup>rd</sup> party tested <u>clinically</u> <u>safe and effective doses</u> of all ingredients
- Evidence-based dosage with full disclosure

#### Cost comparison

- SB: online 89.95/m (your member) and we pay you \$25.50; in club sales =\$45 profit/unit (\$99.95 SRP)
- AG1: 88.95/m no rev-share or in club sales



#### Supplement Facts

Serving Size: 1 Scoop (21.5g) Servings Per Container: 30

**DIRECTIONS:** Take 1/2 serving for first 2-weeks; ✓ Take once daily or divide as desired. then start full serving as directed.

Adults 18 years and over, take one serving daily with ~12 oz of fluid

Children 12-17 years take 1/2 serving daily with ~6 oz of fluid

- ✓ Drink it anytime with or without food.
- ✓ Add to a smoothie or protein shake mix.
- ✓ Recipes available at www.alln1superblend.com/recipes
- **✓ NO REFRIGERATION NEEDED**

Calories	35			
Amount Per Serving		% Daily Value	Amount Per Serving	% Daily Value
Total Fat	1 g	1%	Magnesium (from magnesium citrate) 160 m	g 38%
Saturated Fat	<1 g	<1%	Zinc (from zinc citrate) 12 m	g 109%
Trans Fat	0 g		Selenium (from Selenomethionine) 100 mg	g 182%
Cholesterol	0 mg	0%	Copper (from copper gluconate) 800 mc	g 89%
Total Carbohydrate	9.5 g	4%	Chromium (from chromium polynicotinate) 100 mc	g 286%
Dietary Fiber	6 g	21%	Organic Inulin (from Agave) 6000 m	g **
Total Sugars Includes 0g added sugar	1 g	0%	Truserv® Organic Vegetable Blend: 2500 m Organic beet (root), organic kale (leaf), organic carrot (root)	g **
Protein	<1 g		Truserv® Organic Greens Blend: 2500 m	g **
Vitamin A (from beta carotene) 1920mcg R	AE (6400 IU)	213%	Organic kale (leaf), organic broccoli (whole), organic spinach (leaf)	
Vitamin C (from ascorbic acid)	640 mg	711%	High omega flaxseed (containing 330 mg of essential omega 3 fatty acids) 1000 m	g **
Vitamin D3 (from cholecalciferol from organic algae) 25 m	ncg (1000 IU)	125%	Ganoderma lucidum (mushroom) extract (30% polysaccharide) 600 m	g **
Vitamin E (from d-alpha tocopherol succinate)	161 mg	1073%	Chaga (mushroom) extract (30% polysaccharide) 600 m	g **
Vitamin K (as K1, phytonadione and as K2, menaquinone-MK7)	80 mcg	67%	Ashwagandha (root) extract 4:1 500 m	g **
Vitamin B1 (from thiamine mononitrate)	8 mg	667%	Alpha lipoic acid 200 m	g **
Vitamin B2 (from riboflavin)	4 mg	308%	Turmeric (root) extract (95% curcuminoids) 200 m	g **
Vitamin B3 (from niacinamide)	24 mg NE	156%	CoEnzyme Q10 100 m	g **
Vitamin B6 (from pyridoxine 5 phosphate)	4.8 mg	282%	Digestive Enzyme Blend: 10 m	g **
Folate (200mcg, from calcium L-5-methyltetrahydrofolate)	333 mcg DFE	83%	Amylase, Protease, Cellulase, Beta-D-Galactohydrolase, Lipase	
Vitamin B12 (from methylcobalamine)	25 mcg	1042%	Lycopene 10 m	g **
Biotin	200 mcg	667%	Probiotic Blend: 100 m	n **
Vitamin B5 (from d-calium pantothenate)	5 mg	100%	Bacillus coagulans - SNZ-1969, Bacillus clausii - SNZ-1971 10 B.CF	
Choline (from choline bitartrate)	160 mg	29%	and Bacillus subtilis - SNZ-1972	
Iron (from iron amino acid chelate)	8 mg	44%	Lutein 6 m	5
lodine (from iodine amino acid chelate)	40 mcg	27%	Zeaxanthin 4 m	J
*The % Daily Value (DV) established based on a 2,000 calories a day diet. **Daily Value	alues not establish	ned.	Black pepper (fruit) extract 5 m	g **

Other ingredients: Citric acid, natural flavors, stevia (leaf) extract, and pink himalayan salt

Contains No: Sugar, salt, dairy, gluten, yeast, fish, crustacean shellfish, treenuts, peanuts, preservatives, artificial colors or flavors.



# Supplement Facts

Athletic Greens (and most others) Individual ingredient dosages of blends are unknown but total mgs exposes impossibility of clinically effective doses

#### Undisclosed individual blend ingredients should be a non-starter for everyone

	Amount per Serving	% DV
Calories	50	
Total Carbohydrate	6g	2%*
Dietary Fiber	2g	7%**
Total Sugars	< 1g	1
Protein	2g	4%*
Vitamin A (as beta-carotene)	555mcg RAE	62%
Vitamin C (ascorbic acid)	420mg	467%
Vitamin E (as d-alpha tocopherol succinate)	83mg	553%
Thiamin (Vitamin B1)(as thiamine hydrochloric	le) 3mg	250%
Riboflavin (Vitamin B2)	2mg	154%
Niacin (as nicotinic acid, nicotinamide)	20mg NE	125%
Vitamin B6 (as pyridoxine hydrochloride)	3mg	176%
Folate (as 5-MTHF)	680mcg DFE	170%
Vitamin B12 (as methylcobalamin)	22mcg	917%
Biotin (Vitamin B7)	330mcg	1100%
Pantothenic acid (as calcium pantothenate)	4mg	80%
Calcium (as calcium citrate 300mg, calciumcarbonate, calcium phosphate)	118mg	9%
Phosphorus (as potassium phosphate 280mg,calcium phosphate)	130mg	10%
Magnesium (as magnesium glycinate 200mg	) 26mg	6%
Zinc (as zinc citrate)	15mg	136%
Selenium (as selenomethionine 5mg)	20mcg	36%
Copper (as copper gluconate 2mg)	195mcg	22%
Manganese(as manganese amino acid chela	te 4mg) 400mcg	17%
Chromium (as chromium picolinate)	25mcg	71%
Sodium	45mg	2%
Potassium	300mg	6%

Organic spirulina, lecithin (65% phosphatides (FOS prebiotics), organic wheat grass juice po powder (leaf), organic chlorella powder, orgar leaf powder (leaf), acerola fruit juice powder powder, papaya (Carica papaya) fruit powder. (9:1), bilberry fruit extract (100:1), beet root po	owder (leaf) nic barley (lextract (4:1),	, organic alfalfa Hordeum vulgar	
powder (4:1), carrot root powder, spinach leaf polyphenol extract, grape seed extract (120:1 (Camellia sinensis) extract (leaf) (10:1), licorice	wder, rose powder, co ) (std. 95%	fruit concentrat hip (Rosa canina ocoa bean OPC), green tea	te a) fruit
extract (4:1), ginger rhizome powder, slippery kelp whole plant powder.	elm (Ulmus	rubra) bark pov	vder,
Nutrient Dense Extracts, Herbs & Antioxidan	nt	2732mg	1
ashwagandha (Withania somnifera) root extra dry concentrate (4:1), hawthorn berry extract coenzyme Q-10 (ubidecarenone), stevia (Stev Vitamin K2 (as menaquinone-7).	(10:1), beta	glucans, polico	sanol
Digestive Enzyme & Super Mushroom Comp	olex	154mg	†
Astragalus (Astragalus membranaceus) root p (dietary enzyme), burdock root powder (4:1), r shiitake mushroom powder.			elain
Dairy Free Probiotics 7.2 billion CFU		38mg	
Lactobacillus acidophilus – UALa-01, Bifidoba	acterium bi	fidum – UABb-1	0
** Percent Daily Value (DV) are based on a 200 † Daily Value not established.	00 calorie c	liet.	

tested and contains NO SOY trypsin inhibitor or other soy proteins

# **Cost Comparison** dotFIT + Other Products VS Alln1 SuperBlend<sup>TM</sup>



ActiveMV \$21.95



Superior **Antioxidant** \$33.95



Omega3 \$35.00

Hekate

\$39.95



Digestive **Enzymes** \$13.95

Vega Sport

Curcumin

\$26



Ultra

**Probiotic** \$28.95

\$271.24

ALL Life **TOGETHER** Extension

\$17



Cost Comparison of dotFIT Pills (or like-competitors) combined with other ingredient/formulas that are contained in the Alln1 SuperBlend™ at

proper dosages



\$89.95 ALL **INCLUDED** 



- Full day of vitamin's & minerals
- Antioxidant Blend
- Omega-3 Fats
- Digestive Enzymes
- Probiotics
- Greens (2 servings of veggies)
- Excellent Source of Fiber (6gm)
- Mushroom Adaptogen (1,200 mg)
- Curcumin (200 ma)
- Ashwagandha (500 mg)





Metamucil **Psyllium** \$14.50











# Complete multi-pronged approach daily performance & protection

Complete vitamin & mineral, antioxidant, omega-3 fatty acid & energy compound blend

#### **Solves for:**

Filling in daily critical nutrient gaps that all diets leave, so that you can feel, look, move, play and live better longer without adding calories

No. Sp. or, an information removal of that halfs, self space as placebar in the cally far has been been as the call of the cal

Completes your vitamin/mineral and omega 3 fatty acids (O3) needs, as VMs are actuators of all human metabolism along with O3s. These components operate in all systems including our CV, energy, muscular, brain, immune, skeletal, stress, appetite, etc., systems

 Contains the known under-consumed omega-3 fatty acids & VMs with extra vitamin C,D and choline

> Foods supply 60-85% of what the body can use (RDAs), we need 100% to maximize VM activities

Supplies other nutrition shorted by diet, stress & aging to deliver extra protection from free radicals and runaway inflammation, while supporting exercise/daily recovery, skin health, energy production & immunity

Restore/maintain body levels of lycopene, lutein, zeaxanthin, CoQ<sub>10</sub> & alpha lipoic acid to effective youthful/recommended concentrations to support enhanced energy, improved stress recovery, and unique structural and functional support for the maintenance of visual performance\*, cardiovascular, skin, immune and brain health

#### Playspan® Nutrition to Stay Active Throughout the Lifespan

# Complete multi-pronged approach daily performance & protection

2 Pro & prebiotic, digestive enzymes & veggie/greens blend

#### Solves for:

Transforming your microbiome & digestion Supplying natural nutrition not available through diet with caloric efficiency to support overall wellness contributing to the body's necessary fiber & veggie requirement Health Starts in Your Gut.

Feeds your gut (body's "2nd brain") the right diet of pro & prebiotics/fiber and digestive enzymes to support a healthy gut ecosystem that optimizes digestion, absorption, and transmits proper health messaging (gut/organ crosstalk1) throughout the body while offering relief from common stomach discomforts.

 Supplies 6gms of fiber (prebiotic actions), 6strain Probiotic Blend 10billion CFUs, 10mg
 Digestive Enzyme Blend A blend of heart healthy vegetables/greens with added skin protection and ingredients to improve overall health, promote longevity and reduce the impacts of aging

 TruServ Veggie & TruServ Greens Blends, equivalent to 2 full servings of vegetables providing rich nutrients that support healthy body maintenance and help reach the recommended daily vegetables servings by delivering the true synergy of natural foods







## 2 servings of vegetables









# Complete multi-pronged approach daily performance & protection

Ashwagandha, Turmeric (curcumin) & <u>Mushroom</u> blend



#### **Solves for:**

Supplying natural nutrition to help adapt to the stresses of modern life, improve sleep, manage the body's overall inflammation response & protect against cognitive decline

Adds an adaptogenic blend of natural herbs and mushrooms to help your body respond to stress, anxiety & fatigue to create overall wellbeing. The blend helps to optimize all aspects of wellness

 Contains functional amounts of special mushrooms (Ganoderma Lucidum [Reishi] & Chaga with unique skin, neuroprotective & immune support\*), ashwagandha [cortisol management] & turmeric (curcumin) adding unique support for brain performance, immune function, inflammation, mood and stress management along with improved quality of sleep

<sup>\*</sup>Terpenoids have been shown to be protective and therapeutically extremely versatile, with effectiveness against several common disorders including age related conditions

# Ideal lifetime The Alln1 SuperBlend<sup>TM</sup> usage

Optimal usage to rebuild all body systems to maximize your structure and functional potential

Feeding your muscles, skin, brain, and other important tissues, while starving bodyfat by incorporating targeted nutrients with little to no calories

- For the first 2-weeks you will only need a  $\frac{1}{2}$  serving as your body begins to fill your lifelong nutrition gaps including the pre-biotic/fiber improving your microbiome (pushing bad bugs out)
- As the body begins to adapt to the added nutrition (e.g., activating/reactivating enzymes/proteins,\* stabilizing your gut health, etc.,), subsequently improving all your cellular activities, by the 3<sup>rd</sup> week your body is now ready for the full dose of a complete serving daily
- This will be your lifetime dose that within 3-4 months your body will be bathed in proper nutrition and structurally and functionally *better* than the best it can be A super you! Now with a Playspan® that can last a lifespan and help avoid the dreaded Big-Pharma trap

<sup>\*</sup>Enzymes are structures involved in nearly all metabolic processes as they are in virtually all our trillions of cells. Specifically, they speed up the chemical reactions that happen throughout the body and therefore effect the performance in virtually every bodily function The Alln1 SuperBlend<sup>TM</sup> contains the nutrient "spark plugs" that power the enzymes, thus making them more active and operating at full potential. Human performance is the sum of all our cell's performance

#### **Label Directions**

**DIRECTIONS:** Take 1/2 serving for first 2-weeks; ✓ Take once daily or divide as desired. then start full serving as directed.

Adults 18 years and over, take one serving daily with ~12 oz of fluid Children 12-17 years take 1/2 serving daily

✓ Drink it anytime with or without food.

✓ Add to a smoothie or protein shake mix.

✔ Recipes available at www.alln1superblend.com/recipes

✓ NO REFRIGERATION NEEDED



First 2wks use half serving/day; week 3 begin full serving (total 1scoop/d) may split if, or as desired (e.g.,  $\frac{1}{2}$  scoop in AM,  $\frac{1}{2}$  scoop PM)

Use with 12oz of water/favorite fluid

with ~6 oz of fluid

Any dose with vanilla protein powder or favorite pre or post workout drink - it basically mixes great with anything (most popular is mixing with Vanilla Whey Protein)

Any dose in most fruit juices and smoothies including yogurt, favorite milk, oatmeal, etc.

Recipes will be available at www.alln1superblend.com/recipes

#### Learnings from our expanded focus group Find your favorite way to integrate the Alln1 SuperBlend<sup>TM</sup> into your lifestyle to create the SuperHuman in you

Make yourself love it, so you continue to do something especially healthy for your body everyday.

Think about what The Alln1 SuperBlend<sup>TM</sup> is doing for you each day – feeding your cells their proper complete nutrition keeping them young and performing

#### Recipes available at <a href="https://www.alln1superblend.com/recipes">www.alln1superblend.com/recipes</a>

Take it easy and switch up the base,	Try mixing these	Add these dotFIT Nutrition Science	+ SuperBlend Tropical Smoothie
try something other than water!	in for an added boost:	products to your blend:	+ Orange Creamsicle Protein Shake
Fruit juice	Vanilla Protein Powder	All Natural WheySmooth	+ Overnight Super Oats
Coconut water	Amino Powder	Amino Formula	
Yogurt or kefir	Creatine Powder	Creatine Monohydrate	+ Fruity Chocolate Pudding
Iced tea	Pre-workout Powder	Workout Extreme	+ Triple A Workout Elixir
Sparkling water	L-Glutamine Powder	Muscle Defender L-Glutamine	+ All in One Breakfast Pancakes
Sports drink			+ Tutti Frutti Protein Smoothie

# Alln1 SuperBlendTM Practitioner/Business Integration notes in dotFIT licensed facilities learnings from pilot clubs

### Primary audience

- non-dotFIT users, i.e., majority of your membership base
- Anyone you know outside the gym walls using your gym code

#### Baseline: Health/Recovery/Performance – Playspan® (keep doing the activities you love)

#### Baseline Dietary Support for all Sport & Fitness Goals

(Click on product links for a brief product description including short video)

#### Daily:

- <u>dotFIT Multivitamin & Mineral</u> for your age and gender\_If 50yrs or older use <u>Over50</u> unless noted below; if female under 50 use <u>Women's</u>; Males and very active females (competitive training protocols) under 50 us (2-<u>Active</u>, with both genders continuing use till 65yrs if still training competitively at which time every person will use Over50; children under 12yr use <u>Kids</u>; children 12-17yr use 1-Active) and vegans use <u>VeganMV</u>
  - 1. Take as directed with meals

#### Daily as needed:

- WheySmooth\* or other favorite dotFIT protein mix
  - Use as directed to make sure you get ~1gm of protein per pound of LBM (or weight if not overweight) daily from all sources including foods divided
     3-5 times daily
    - If exercising, use as directed to get ~25-35gm/protein 30-40min before workout & repeat dose immediately post workout (see below)
  - o Can be used as a supplement to a meat or by itself (or mixed with desired supporting countries) to shore up total daily protein needs Super Omega 3
    - Take 1-2 daily with meal if not consuming 8-16oz/wk fatty fish (take 1 if >8oz/wk but <16; 2 if ≤8oz); not necessary if consuming ≥16oz/wk unless for athletic recovery purposes</p>

#### Workout days

- WheySmooth\* or other favorite dotFIT protein mix
  - O Use as directed to get ~25-35gm/protein 30-40min before workout & repeat dose immediately post workout

Undisputed cornerstones of a long healthy active life are 1) meeting nutrient recommendations, which drives; 2) regular activity, which establishes and maintains; 3) healthy body composition -in that order

# Baseline Dietary Support - Plus Playspan® Nutrition with Alln1 SuperBlendTM

- Alln1 SuperBlend<sup>™</sup> (contains ActiveMV(SAO, DE, UPB PLUS)
  - Take as directed: (1st 2-weeks ½ serving daily; 3rd week full serving daily; may take all at once or ½ in AM and ½ in PM; visit recipe section to incorporate as desired into daily lifestyle\*

#### Daily as needed:

- Favorite dotFIT protein mix (WheySmooth, All Natural WheySmooth and the all vegan BestPlantProtein are most popular and cover all diet types all are lactose free)<sup>1</sup>
  - Use as directed to make sure you get ~1gm of protein per pound of LBM (or weight if not overweight) daily from all sources including foods divided 3-5 times daily
    - If exercising, use as directed to get ~25-35gm/protein 30-40min before workout & repeat dose immediately post workout (see below)
  - o Can be used as a supplement to a meal or by itself (or mixed with desired supporting contents) to shore up total daily protein needs
- SuperOmega-3
  - Take 1-2 daily with meal if not consuming 8-16oz/wk fatty fish (take 1 if >8oz/wk but <16; 2 if ≤8oz); not necessary if consuming ≥16oz/wk unless for athletic recovery purposes</p>
- <u>Super Calcium</u> (read all food labels for calcium content including dotFIT protein shakes)\*
  - Use if you do not meet the daily needs of calcium (~1000-1200 mgs) from food/shake intake

#### **Workout days**

- dotFIT Protein of choice<sup>1</sup>. Use as directed to get:
  - o 25-35gm/protein 30-40min before workout & repeat same dose immediately following exercise

<sup>1</sup>May substitute favorite dotFIT Nutrition High Protein Bar based on venue convenience

#### \*Most popular way of consuming SB daily is mixing it with water and 25gms of vanilla WheySmooth

#### Nutrition facts based on 1scoop of WS and 1scoop of Alln1 SuperBlend™

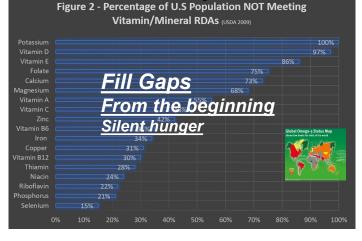
- 25gms protein, 16.5gm CHO, 4gms fat, 200mg calcium, 224mg potassium, 195cals
- Full days' recommendation for: vitamins and minerals, antioxidants, probiotics, prebiotics, Ashwagandha, turmeric & mushroom blend, along with 6gms of fiber and 2 full servings of vegetables
- As desired, add any fruit for the perfect one and done health habit

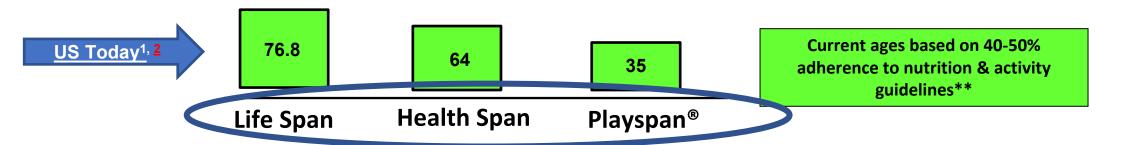
# Alln1 SuperBlendTM (SB) and Other dotFIT Products Everyone 12yrs or older

- If someone is using the dotFIT health supplements and wants to switch to the SB, they will no longer need the Multivitamin, SuperiorAntioxidant, UltraProbiotic, Digestive Enzymes because those exact formulas are in the SB
- May add additional dF health products as needed: SuperOmega, V-D, BrainHealth, JointSkinCollagen+, SuperCalcium are not in the SB
- · All other dotFIT products can be added as usual

Undisputed cornerstones of a long healthy active/playful life are 1) meeting nutrient recommendations, which drives; 2) regular activity, which establishes and maintains; 3) healthy body composition - ideally in that order (we immediately can get 2 out of 3 done)



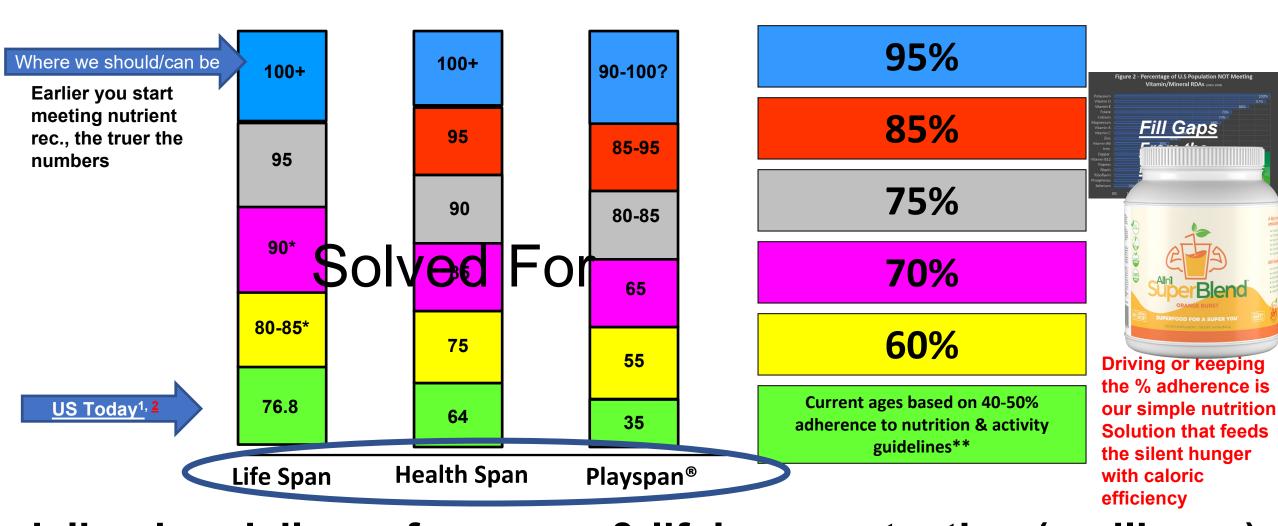




Americans have the shortest health & lifespans among peer nations, and highest healthcare costs per person with 66% of all adults (75% >50y, 87% >65y) using prescription medication regularly – AKA the Big-Pharma trap

### Playspan® to Equal the Lifespan

a life well played



delivering daily performance & lifelong protection (resilience) to keep playing and accomplish desired fitness goals

# ONE MORE TOOL OUR HEALTH CABINET VS MEDICINE CABINET

"Our job is to keep your health while you have it" to help avoid Big Pharma

WITH A SIMPLE BUT AUTHENTIC NUTRITION SOLUTION ADDED TO OUR DISCIPLINE, WE ARE IN PERFECT POSITION TO HELP CHANGE SICK-CARE TO HEALTHCARE

Playspan® Should Equal Lifespan

dotFIT Champions

Mindful, Americans have the shortest lifespans among peer nations, and highest healthcare costs per person with 66% of all adults (75% >50y, 87% >65y) using prescription medication regularly





# Healthcare or Sick/Disease Care

It's better & easier to stop something bad from happening in the first place than to repair the damage after it has happened





You can work with my staff now (self-care experts)

**Protection** 

Or their staff later

Before Drugs (with side effects) approach

"an ounce of prevention is worth a pound of cure"

Playspan® Nutrition to Stay Active Throughout the Lifespan

# Future = Fitness as the Primary Preventative Side of Health Care Through Self-Care Imagine: A World of Healthcare vs Sick/Disease Care

The current environment and distrust in Big Pharma/CDC is accelerating the desire for self-care

#### "Health Cabinet"

To help avoid the medicine cabinet

- Nutrient recommendations met daily
  - CMVM, phytochemicals/antioxidants, omegas, fiber, pro & prebiotics
- Pre/post activity energy/recovery formula – "protein"

As needed based on needs/age

- Joint/skin support
- Extra brain nutrition

#### **Protection**

"an ounce of prevention is worth a pound of cure"



#### Medicine Cabinet

- Cholesterol lowering drugs
- Depression/anxiety (psychotropics)
- Sleep aids **Before Drugs**With side effects

Thyroid

Blood Pressure lowering

- Glucose/diabetes control
- Blood thinners
- Antibiotics & GI drugs
- Bone support drugs
- Ineffective dementia meds





#### You can pay very little now,

or a whole lot later – and more than just money

It's better & easier to stop something from happening in the first place than to repair the damage after it has happened

Playspan® Nutrition to Stay Active Throughout the Lifespan

# A Superfood for SuperHumans





- X Vz kral
  - The Party La Tested Esantial On aga 3 Patty Acids
- Ve in Friendl
- Hi Fiber (6 gr. 3s)
- Ash agand
- Charles (o grades)
- No Artificial Flavors or Sweetener
- Mushroom Blend
- Turmeric

#### Alln1 SuperBlend supports:

- Immune Health
- Healthy Digestion
- Brain Health
- Skin Health
- Sleep Quality
- Healthy Inflammation

- Healthy Aging
- Stress Management
- Energy Metabolism
- Heart Health
- Bloat Relief
- Gut Health



#### 2 servings of vegetables











SUPERFOOD FOR A SUPER YOU"

DIETARY SUPPLEMENT | NET WT. 1.42 lbs (645 g)



# Appendix Marketing Materials

# Alln1 SuperBlendTM (SB) and Other dotFIT Products Everyone 12yrs or older

- If someone is using the dotFIT health supplements and wants to switch to the SB, they will no longer need the Multivitamin, SuperiorAntioxidant, UltraProbiotic, Digestive Enzymes because those exact formulas are in the SB
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- All other dotFIT products can be added

# Alln1 SuperBlend<sup>TM</sup> Launch Materials

You will receive customized marketing materials for your club:

- 1. 1 Standing Floor Pop-up Banner\*
- 2. 5x7 Flyers\*
- 3. Branded Tablecloth
- 4. 3 Sampling Recipe Cards

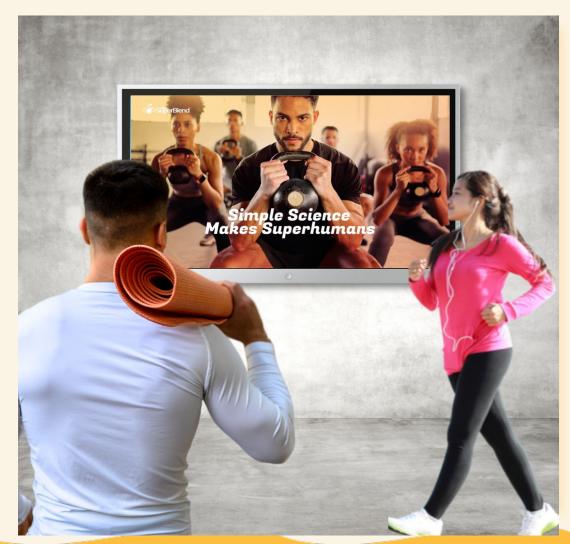
\*customized with your club's location-specific QR code & gym/promo code



# Alln1 SuperBlend Launch Materials

Gym Digital Signage:

Videos for your in club TVs



# Alln1 SuperBlend Launch Materials

30+ Emails to send to your members





We're proud to be partnere your local gym to bring you incredible nutritional drink

When it comes to getting sufficient nutrition healthy living, trying to source all the right fi daunting. Lucklly, there's SuperBlend, which p day's worth of nutrition and two servings of v super charge your diet.





SuperBlend provides everything y needs:

 The superfoods of kale, broccoli, spinach, be carrots, and the added mushrooms, curcumi ashwagandha, all work to help the body's m



#### Achieve Your Fitness Goals



Alln1 SuperBlend is here to get you to peak physical performance

Whether you're an Olympic level athlete or just wanting to have more energy to tackle the everyday challenges you face, SuperBlend is designed to give you the energy you need.



Every bit counts, and while some will see gains faster than others, consistent use of SuperBlend will help supercharge your performance and give your body the right recovery. You'll find increased energy levels and boosted metabolism are exactly what you need to accomplish healthy living. So, get out there, do some pushups, run a mile, and get motivated — because you are awesome!



And if you're looking for the best way to recover your energy and put some pep in your step, visit our website and purchase your own SuperBlend today!

YOUR EXCLUSIVE MEMBER OFFER



#### Even Nominal Levels of Exercise Deter Sickness



#### In a recent study, regular exercise was shown as a key factor in staying healthy

This may seem like common sense, but scientists have recently shown through empirical evidence that working out on a regular basis was one of the biggest factors in people not catching COVID. Even just a little of bit exercise was shown to help, with a compounding effect as people exercised more regularly were even less likely to get sick

Why is this important? For us, prevention is far better than treatment, so we encourage everyone to try to form good habits, like regular diet and exercise, to keep you healthy.

That's why Alln1 SuperBlend is perfect for forming healthy habits. By increasing your nutritional intake to recommended levels, you can have the energy to work out and diet on a consistent basis.



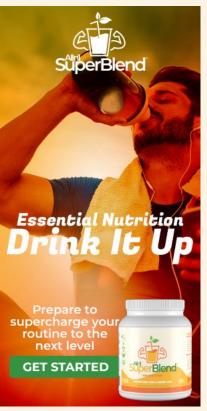
Read the full article from the American
Journal of Preventive Medicine

FULL ARTICLE

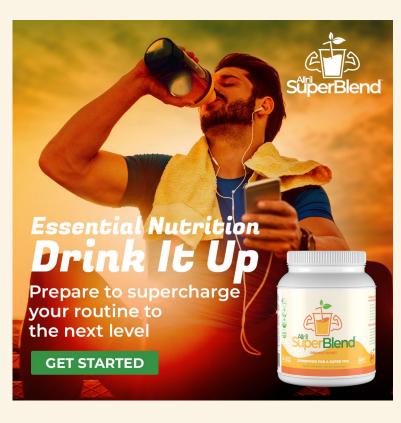
# Alln1 SuperBlend Launch Materials

Website Banner Ads











## Partner Marketing Suggestions for Alln¹ SuperBlend™

Within your captive audience to increase your monthly rev-share

- Ad on your website
  - On websites we would do snippet code or java script. Banner ads and the code is behind the ad that brings them to product/subscription landing page
    - Create your own or use ours customized for your brand/gym
- Minimum of 1 CRM email to members per month
- Organic social media posts: X posts/month
- In-club signage

  - Any sort of signage you can place in the club
    We supply both digital and popup banners (~6' x 2')

# Pricing & Rev-share Summary

- Launch Structure
- Partner Marketing



### Secured Distribution

Carry initial product in store or do it all on-line



Only From Our Channel & Staff not available in stores or other channels

# Distribution For Alln1 SuperBlend<sup>TM</sup> To a Captive Audience to make the numbers



#### Goal:

Protect distribution and tie it to overall fitness

 Our distribution channels (health/gym facilities) as the sole distribution network for the Alln¹ SuperBlend™ product and subscription model by not making it available in other channels and rev-sharing with gym

# Distribution For Alln1 SuperBlend<sup>TM</sup>

### To a Captive Audience to make the numbers



#### Alln1SuperBlend™ On-line

- Participating business/gym will have a unique QR ID
- Have staff sign people up in club (or from anywhere) using business QR code, so the member/person is locked to them indefinitely.
- Order process and retention/drip follow-thru, at www.allnlsuperblend.com
- If they purchase/maintain subscription, no matter where they are, the business that enrolled them gets an on-going rev-share (full backend record keeping visibility to partner/business)
  - We pay gym 50% of margin= \$25.50/m per unit ongoing

	Online Pricing (Snipping included)			
	General Consumer **No Discounts Available	Your Customer		
One Time Purchase	\$109.95	\$99.95		
Subscription  Cancel anytime	\$99.95	\$89.95		

Your customer enters your business/FP ID to get discount and for you to get rev-share

#### Call to action message:

- Go to <a href="https://www.alln1superblend.com">www.alln1superblend.com</a> to order/subscribe and use gym/trainer discount code for the lowest price OR purchase product and/or subscription at your local health club
- Not available in stores or other channels

All 1<sup>st</sup> orders are Starter Packs

- Product
- Shaker
- Product Story
- Subscription Offer



# Distribution For Alln¹ SuperBlend™

### To a Captive Audience to make the numbers

- In-store Retail (and online)
  - Carry product starter pack that also contains the subscription offer
  - Also carry individual monthly tubs (if desired)
  - Allows you to place product in the customers hands with the goal of gaining a subscription (offer is in the starter pack and on labels – receive normal rev share)
  - 100 tub sales = net profit \$4500

#### In-Store Retail Pricing

	Wholesale	SRP (your choice)
Starter Kit price	\$59.95	\$114.95
Tub Alone	\$54.95	\$99.95



# Launch Proposals

- Clubs start with 30-50 full Kits, (and 40 tubs)
- Staff seminar for product buy-in, positioning & sampling
  - Establish and announce staff compensation to achieve 100 subscriptions in the first 30-60days
  - Announce 60-day sales contest (we have many formats but leaving to owners)
- Full week of sampling manned by staff
  - See sampling details (most clubs already using best practices)
    - Product pyramid & marketing collaterals on table, balloons, etc.
- Put product in shake bar with promotional banner and sampling as needed and establish a single dose price such as \$4-5 to encourage subscription (~\$3/svg.)
- Market to members through club website using delivered assets